



For Immediate Release

Novarra to Deliver Full Benefit of Web-based Applications to Palm™ Tungsten™ Handheld Users

Novarra delivers the intranet and Internet seamlessly to handhelds

ARLINGTON HEIGHTS, Ill., Oct. 28, 2002 -- Novarra Inc. announced that Palm, Inc. selected it to provide next-generation wireless Web software for the new Palm Tungsten T handheld, introduced today.

Novarra's software will provide users of Palm's new handhelds with access to Web-based applications in six languages. Tungsten handheld users will have wireless access to the Internet and intranet, better speed and ease of navigation.⁽¹⁾ Business benefits of Novarra's cost-effective solution for wireless connectivity include enhanced revenue and productivity as well as decreased operating costs.

Novarra's solution is device-based and server-based, enabling wireless devices to access content or Web-based applications consistently without upfront customization, and with the ability to track and support evolving Internet standards seamlessly. With server-based solutions in the network or behind the enterprise firewall, users are assured a feature-rich, low-maintenance, secure and fully managed system.

"Novarra's software provides our customers with a quality Web-browsing experience from our wireless enabled handheld devices," says Ken Wirt, senior vice president of marketing for Palm. "Novarra was impressive in their flexibility and strong commitment to providing the best product in a timely manner."

Palm is providing WebPro, a branded version of Novarra's software application, for the Palm Tungsten T handheld. Novarra's solution also fully supports the Palm Tungsten W handheld, also announced today.

"Devices and networks continue to evolve rapidly and Novarra is at the forefront of enabling wireless applications," says Jayanthi Rangarajan, chief executive officer of Novarra. "We solve a critical problem for the wireless data industry that has lacked quickly deployable, usable, cost-effective and revenue-generating applications."

Novarra's relationship with Palm comes at a pivotal time in the industry. Gartner, the technology research firm, projects that businesses will spend 10 percent to 15 percent more per year on wireless IT through 2007.

-more-

About the Palm™ Tungsten™T and the Palm™ Tungsten™ W Handhelds

The Palm Tungsten T handheld, is the first handheld from Palm's new Tungsten family of mobile professional and enterprise products, and is built for what matters to handheld users. The Palm Tungsten T handheld crafts advanced technologies into a smart, pocketable expression of power that provides a uniquely efficient handheld experience.

With carrier activation, **the Palm Tungsten W** handheld provides all-in-one connectivity for the busy, mobile professional, delivering what matters most for business customers -- messaging, communication and access to company data. It's the first Palm branded integrated wireless handheld with a built-in keyboard for easy data entry, and a crisp color screen. With carrier activation, the Palm Tungsten W handheld is a data-centric device, providing a sophisticated combination of wireless e-mail, instant messaging, phone functionality, business applications and Palm's classic Personal Information Management (PIM) software.

About Novarra

Novarra Inc. delivers the full benefit of desktop, Web-based applications, seamlessly across wireless data networks and popular handheld devices, including Palm, WAP Phones, BlackBerry, J2ME, PocketPC, Symbol, Handspring, Sony, etc. The Novarra products are IT friendly, cost effective, easy to deploy, maintainable and scalable solutions. Novarra enables consumers, enterprises and the mobile workforce to benefit from wireless Internet & intranet access, with a low-risk, high-return approach that is reliable. It also meets the needs of an emerging technology market that requires flexibility and adaptability to changing content standards. More information about Novarra, which is based in Arlington Heights, Ill., is available at www.novarra.com.

###

⁽¹⁾ An Internet service provider account, data service and carrier subscription may be required for Internet and email based upon carrier; these services may need to be purchased separately.

Palm OS is a registered trademark and Palm and Tungsten are trademarks of Palm, Inc.

Contact:
Kory D'Angelo
Ketchum, Inc.
Ph: 312-228-6839
kory.dangelo@ketchum.com